
EK VENTURES · QUBITLINE
Own the first look
at every deal.

PROBLEM

Private-market deal flow is slow, manual and relationship-gated.

Analysts read filings, news and broker emails by hand.

The best data center and PE deals are gone before most funds hear of them.

Founder diligence is gut feel, not data.

SOLUTION

Qubitline is the deal-sourcing intelligence layer for private markets.

01
Source

02
Predict

03
Analyze

04
Broker

PRODUCT

Live today.

SEC EDGAR, public financials, news and hackathon scanners

Monte Carlo IRR / MOIC / loss-risk scoring on every deal

AI analyst verdicts and founder conviction scores

Every figure carries its source link and date

BUSINESS MODEL

Three compounding revenue engines.

~55%

Platform subscriptions

Seats for LPs, VCs, PE and real estate teams. $72k starting ACV, expanding with private feeds and AI analyst usage.

~35%

Brokerage success fees

1–1.5% of total contract value on data center leases, colocation and M&A we originate and close.

~10%

Data licensing

Scored deal-flow and early-signal datasets licensed to funds, lenders and operators.

REVENUE PLAN

$6.3M → $133M by year 6.



Year 1
25 paying funds · 4 brokered data center deals · ~$6M revenue

Year 3
100+ customers · private-feed marketplace live · ~$25M revenue, EBITDA positive

Year 5
350+ customers · API partners · ~$80M revenue

Year 6
Nine figures: ~$130M revenue, ~28% EBITDA margin

WHY IT SCALES

Data network effects + marketplace + API.

Data network effects

Every deal scored, passed or closed trains the model. Customer outcomes make the scores better for everyone — a compounding moat.

Private-feed marketplace

Let brokers, operators and LPs plug in data rooms and listings. Contributors earn revenue share; we own the aggregated signal.

Land with data centers, expand everywhere

Win the niche with the richest early signals (power queues, zoning, leases), then extend the same engine to PE, venture and real estate.

Usage-based AI pricing

Base seat plus metered AI analyses and team deep-dives, so revenue grows with customer activity, not headcount.

GO-TO-MARKET

First customers: 100 data center investors, mapped.

100

target firms, each tied to a sourced recent data center deal

3 weeks

7-touch founder-led outreach per contact

3–5

design partners on weekly scored deal signals

Month 4

convert to paid Fund plans

THE ASK

Raising $5M seed to own data center deal flow.

Proprietary data: power queues, zoning, private feeds

Brokerage team in Ashburn, Dallas, Phoenix

SOC 2 and enterprise launch

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