INVESTOR MEMO · SEED ROUND

EK Ventures: Qubitline

The deal-sourcing intelligence layer for private markets. Qubitline scans public filings, financial data, news and founder footprints, scores every opportunity with quantitative forecasts and AI analysts, then brokers the best ones — starting with data center contracts.

Problem

Private-market deal sourcing is manual and relationship-gated. Analysts read filings and broker emails by hand; the best data center and PE deals are gone before most funds see them; founder diligence is gut feel.

Product (live)

- SEC EDGAR, public financials, news and hackathon scanners — every figure carries its source and date
- Monte Carlo scoring (2,000 paths per deal): IRR bands, MOIC, loss risk, 0–100 score
- AI analyst verdicts (invest / watch / pass) and founder conviction scores

Why now

AI infrastructure is driving unprecedented data center capex and power-constrained site competition; LLMs make reading every filing and profile economically possible for the first time.

Business model

Engine	Pricing	Share of Y6 revenue (plan)
Platform subscriptions	$72k starting ACV	~55%
Brokerage success fees	1–1.5% of contract value (via licensed partners)	~35%
Data licensing	Datasets for funds, lenders, operators	~10%

Plan (base case, illustrative)

	Y1	Y3	Y5	Y6
Customers	25	111	360	586
Revenue	$6.3M	$24.5M	$79M	$133M
EBITDA	–$3.3M	$1.1M	$18.3M	$37.5M

Moat

Early signals few others assemble (power interconnection queues, zoning, Form D), private-feed marketplace, and an outcome-data loop: every scored, passed or closed deal makes the model better.

Traction to date

- Working platform live at signal-to-capital.lovable.app with real SEC, market and news data
- 100 data center investor firms mapped, each tied to a sourced recent deal; founder-led outreach to design partners starting now
- Pre-revenue: no paying customers or LOIs yet

The ask

Raising $5M seed to build proprietary data pipelines, a brokerage team in Ashburn, Dallas and Phoenix, and SOC 2 / enterprise launch — roughly 24 months of runway to $1M+ ARR and the first brokered contracts.

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Forward-looking projections based on stated assumptions; not an offer to sell securities.